

## Original Article

## Healthcare professionals' opinions, barriers and facilitators towards low-value clinical practices in the hospital setting

Dimelza Osorio<sup>a,b,c,\*</sup>, Aida Ribera<sup>b,d</sup>, Maite Solans-Domènech<sup>b,e</sup>, Liliana Arroyo-Moliner<sup>f</sup>, Mónica Ballesteros<sup>a,c</sup>, Soledad Romea-Lecumberri<sup>a,c</sup><sup>a</sup> Vall d'Hebron University Hospital, Barcelona, Spain<sup>b</sup> CIBER de Epidemiología y Salud Pública (CIBERESP), Spain<sup>c</sup> Health Services Research Group, Institut de Recerca Vall d'Hebron, Barcelona, Spain<sup>d</sup> Cardiovascular Epidemiology Unit, Institut de Recerca Vall d'Hebron, Barcelona, Spain<sup>e</sup> Agència de Qualitat i Avaluació Sanitàries de Catalunya (AQuAS), Barcelona, Spain<sup>f</sup> Instituto de Innovación Social, Dpto. Ciencias Sociales, ESADE Business & Law School, Barcelona, Spain

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## ABSTRACT

**Objective:** To explore healthcare professionals' opinions about low-value practices, identify practices of this kind possibly present in the hospital and barriers and facilitators to reduce them. Low-value practices include those with little or no clinical benefit that may harm patients or lead to a waste of resources.

**Method:** Using a mixed methodology, we carried out a survey and two focus groups in a tertiary hospital. In the survey, we assessed doctors' agreement, subjective adherence and perception of usefulness of 134 recommendations to reduce low-value practices from local and international initiatives. We also identified low-value practices possibly present in the hospital. In the focus groups with professionals from surgical and medical fields, using a phenomenological approach, we identified additional low-value practices, barriers and facilitators to reduce them.

**Results:** 169 doctors of 25 specialties participated (response rate: 7%-100%). Overall agreement with recommendations, subjective adherence and usefulness were 83%, 90% and 70%, respectively. Low-value practices from 22 recommendations (16%) were considered as possibly present in the hospital. In the focus groups, the professionals identified seven more. Defensive medicine and scepticism due to contradictory evidence were the main barriers. Facilitators included good leadership and coordination between professionals.

**Conclusions:** High agreement with recommendations to reduce low-value practices and high perception of usefulness reflect great awareness of low-value care in the hospital. However, there are several barriers to reduce them. Interventions to reduce low-value practices should foster confidence in decision-making processes between professionals and patients and provide trusted evidence.

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**Opiniones, barreras y facilitadores de los profesionales de la salud hacia las prácticas clínicas de poco valor en el ámbito hospitalario**

## RESUMEN

## Palabras clave:

Prácticas de poco valor

Hospital

Encuesta

Investigación cualitativa

Grupos focales

Adecuación

**Objetivo:** Explorar las opiniones de profesionales sanitarios sobre las prácticas de poco valor, identificar aquellas posiblemente presentes en el hospital y las barreras y los facilitadores para reducirlas. Las prácticas de poco valor incluyen aquellas con poco beneficio clínico que pueden perjudicar a los pacientes o desperdiciar recursos.

**Método:** Usando una metodología mixta se llevaron a cabo una encuesta y varios grupos focales en un hospital terciario. En la encuesta se evaluó el grado de acuerdo, la adherencia subjetiva y la percepción de utilidad de 134 recomendaciones para reducir las prácticas de poco valor de iniciativas locales e internacionales, y se identificaron aquellas que podrían estar realizándose en el hospital. En dos grupos focales con profesionales de campos médicos y quirúrgicos, utilizando un enfoque fenomenológico, se identificaron prácticas de poco valor adicionales, barreras y facilitadores para reducirlas.

**Resultados:** En la encuesta participaron 169 médicos de 25 especialidades (tasa de respuesta: 7-100%). El acuerdo con las recomendaciones, la adherencia subjetiva y la utilidad fueron del 83%, el 90% y el 70%, respectivamente. Se identificaron prácticas de poco valor de 22 recomendaciones (16%) posiblemente presentes en el hospital. En los grupos focales se identificaron siete prácticas de poco valor adicionales; la medicina defensiva y el escepticismo debido a evidencia contradictoria como principales barreras; y un buen liderazgo y la coordinación entre profesionales como facilitadores.

\* Corresponding author.

E-mail address: [dimelzaosorio@gmail.com](mailto:dimelzaosorio@gmail.com) (D. Osorio).

*Conclusiones:* El alto grado de acuerdo con las recomendaciones para reducir las prácticas de poco valor y la alta percepción de utilidad reflejan una gran concienciación sobre este problema en el hospital. Sin embargo, existen numerosas barreras para eliminarlas. Las intervenciones para reducirlas deberían fomentar la confianza en la toma de decisiones entre profesionales y pacientes, y proporcionar una evidencia confiable.

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## Introduction

Low-value practices include doing tests and treatments in contexts with little or no clinical benefit. They are of low-value because: 1) they do more harm than good; or 2) lack proven effectiveness; or 3) are unnecessary because they do not modify clinical decision-making; or 4) are interventions providing little or no benefit in health at high costs.<sup>1–4</sup> All interventions of this kind should be avoided, because they threaten patients' safety and the quality and sustainability of health systems.<sup>5–8</sup>

Many initiatives worldwide have been established to address low-value practices. Some of the best known are the Choosing Wisely Campaigns, where scientific societies provide recommendations to reduce practices whose necessity should be discussed. These campaigns have taken place in several countries, including the United States of America, Canada, Australia and Italy.<sup>9–12</sup> Initiatives in other countries have adopted some of these recommendations and developed several more, for instance, the Spanish initiatives *Essencial*,<sup>13</sup> and *Commitment to quality of the Spanish scientific societies*.<sup>14</sup>

Even though proposing recommendations to reduce low-value practices is a big first step, their detection at local settings and understanding health professionals' views on this problem are crucial in developing effective interventions to reduce them. Several studies have assessed doctors' perspectives about the concept of low-value care. However, almost all them have taken place in the primary care setting,<sup>15–19</sup> and scarce studies have analysed the hospital setting, where health spending is higher. Studies in the hospital setting have assessed the concept of low-value care in general,<sup>20</sup> or consulted the opinion of directors and division chiefs.<sup>21,22</sup> Yet, as far as we know, little is known about barriers and facilitators in this setting.

The aims of this study were to explore healthcare professionals' opinions about low-value practices, identify practices of these kind possibly present in the hospital and barriers and facilitators to reduce them.

## Method

### *Study design and setting*

We used a mixed methodology through an online survey and two focus groups. The study took place between January 2016 and June 2017 in the Vall d'Hebron University Hospital, a tertiary university hospital in Spain with more than 1000 beds. It was approved by the Vall d'Hebron Clinical Research Ethics Committee.

In the on-line survey we assessed doctors' opinions about a set of recommendations to reduce low-value practices, and practices of this kind possibly present in the hospital. Survey results were complemented with focus groups with health professionals to identify additional low-value practices possibly present in the hospital and barriers and facilitators to reduce them.

### *Online survey*

#### 1) Selection of recommendation to reduce low-value practices

The recommendations were obtained from DianaHealth.com, an open access on-line database of appraisals about health-care interventions considered of low value by several initiatives worldwide.<sup>23</sup> From the recommendations available in the database, we randomly preselected 200 and then, we selected from five and up to ten recommendations per specialty where the intervention and the specialty in reference were available in the hospital. When recommendations related to the same population and the same intervention were selected, we kept only one, preferably from a local initiative. When a given specialty was found to have less than five recommendations, the database was consulted again.

#### 2) Survey's sample and process

The survey was aimed at all doctors from the specialties related to the included recommendations, residents were excluded.

In the questionnaire, participants were asked to specify whether they were specialists or residents and their specialty. No personal information was asked. According to doctors' specialty, the form displayed a list of 5 to 10 recommendations and four questions about them that are shown in [Table 1](#). The questionnaire was tested before collecting data; completion time was between 10–20 minutes.

We sent an email to invite doctors to participate in the survey explaining the purpose of the study and a link to the questionnaire. Two reminders were sent one and two months later. Participation was anonymous, voluntary and not economically compensated.

#### 3) Survey analysis

Doctors' opinion was assessed through the following outcomes: agreement, subjective adherence, reasons for disagreement and usefulness. Outcomes definition are shown in [Table 1](#). The unit of analysis was doctors' response. We compared results by type of specialty: medical and surgical specialties and by type of intervention in four categories: diagnostic images, diagnostic laboratory tests and procedures, pharmacological therapies and non-pharmacological therapies.

The low-value practices possibly present in the hospital were identified through a composite outcome defined as those practices from recommendations with an agreement over 70% and a subjective adherence under 70%. Usefulness was not taken into account in the composite outcome since we were interested in identifying low-value practices, even when doctors may consider the recommendation as not useful. Data was analysed with SPSS v.23..

**Table 1**  
Survey questionnaire and outcome definition.

Survey questionnaire		Outcome definition		
Question	Options	Name	Concept	Operative definition
1. Do you agree with this recommendation?	Yes No	Agreement	Whether respondent agrees or not to what is stated in the recommendation	n yes/n responses Result expressed as percentage (percentages over 70% were considered as agreement)
2. If you agree, in your opinion, what is the percentage of adherence to this recommendation in the Hospital, either in your department or in others?	Number between 0 and 100%	Subjective adherence	Adherence in the hospital according to participants' opinion	Mean percentage. Result expressed as percentage (percentages over 70% were considered as adherent)
3. If you do not agree, in your opinion, what is the reason?	Multiple choices: - New evidence arose contradicting this recommendation - The recommendation does not apply in the hospital setting - The recommendation is not feasible in the hospital setting - Other reasons	Reasons for disagreement	Reasons why the respondent does not agree with the recommendation	n each option/n responses Result expressed as percentage of each category
4. How useful do you consider this recommendation?	- Very useful - Useful - Indifferent - Not so useful - Useless	Usefulness	Whether respondent considers the recommendation useful or useless in spite of agreeing with it	useful + very useful/n responses Expressed as percentage (percentages over 70% were considered as useful)

### Focus group

#### 1) Focus groups' sample and process

One focus groups included professionals from the surgical field and the other from the medical field. A convenience sample of 20 participants (10 per group) was selected from the staff database using the following criteria: even distribution according to sex and age (<35, 35-50 and >50 years) and at least one active researcher, one specialist in diagnostic tests and one nurse should be included.

We sent an invitation letter by email to the participants. In cases where the invitation was declined, we looked for another candidate following the same selection criteria. The two groups worked in face-to-face single sessions of 90 minutes each. Before the session, all the participants gave verbal consent to participate in the study and to audio-record the session. One of the researchers (LAM), an external expert with over ten years of experience in qualitative research methodology, conducted the sessions, and a second researcher (MSD), recorded them and made notes. None of them knew the participants.

A pre-defined discussion guide available in [Table I in the online Appendix](#) was used in the session. The discussion included examples of low-value practices; individual, institutional and social factors leading to low-value practices or difficulties when trying to avoid them; and factors that help to reduce or avoid low-value practices.

#### 2) Focus groups analysis

We analysed the audio-records and notes of the two sessions with a phenomenological approach, using the paradigm of grounded theory.<sup>24,25</sup> LAM transcribed audio-records and notes, keeping participants names and specialties anonymised.

Verbatim were coded using a matrix proposed a priori by the Agency for Health Quality and Assessment of Catalonia, based on a similar study carried out in primary care (in process of publication). In a first phase, we used an open coding, creating labels to identify topics; and then we classified them as barriers or facilitators. In a second phase we used axial coding to relate topics in constructs

called categories. These categories were grouped into four levels: micro (related to individuals: patients and health professionals), meso (related to Doctor-Patient relationship and management and processes in the institution), macro (related to the Health system) and external factors (outside the Health system).

All researchers discussed and reviewed the organisation of themes until consensus was achieved. The analysis included a comparison between medical and surgical specialties. Data was analysed with the software Atlas.Ti v.6. The results and conclusions of the analysis were returned to participants for comment and feedback.

## Results

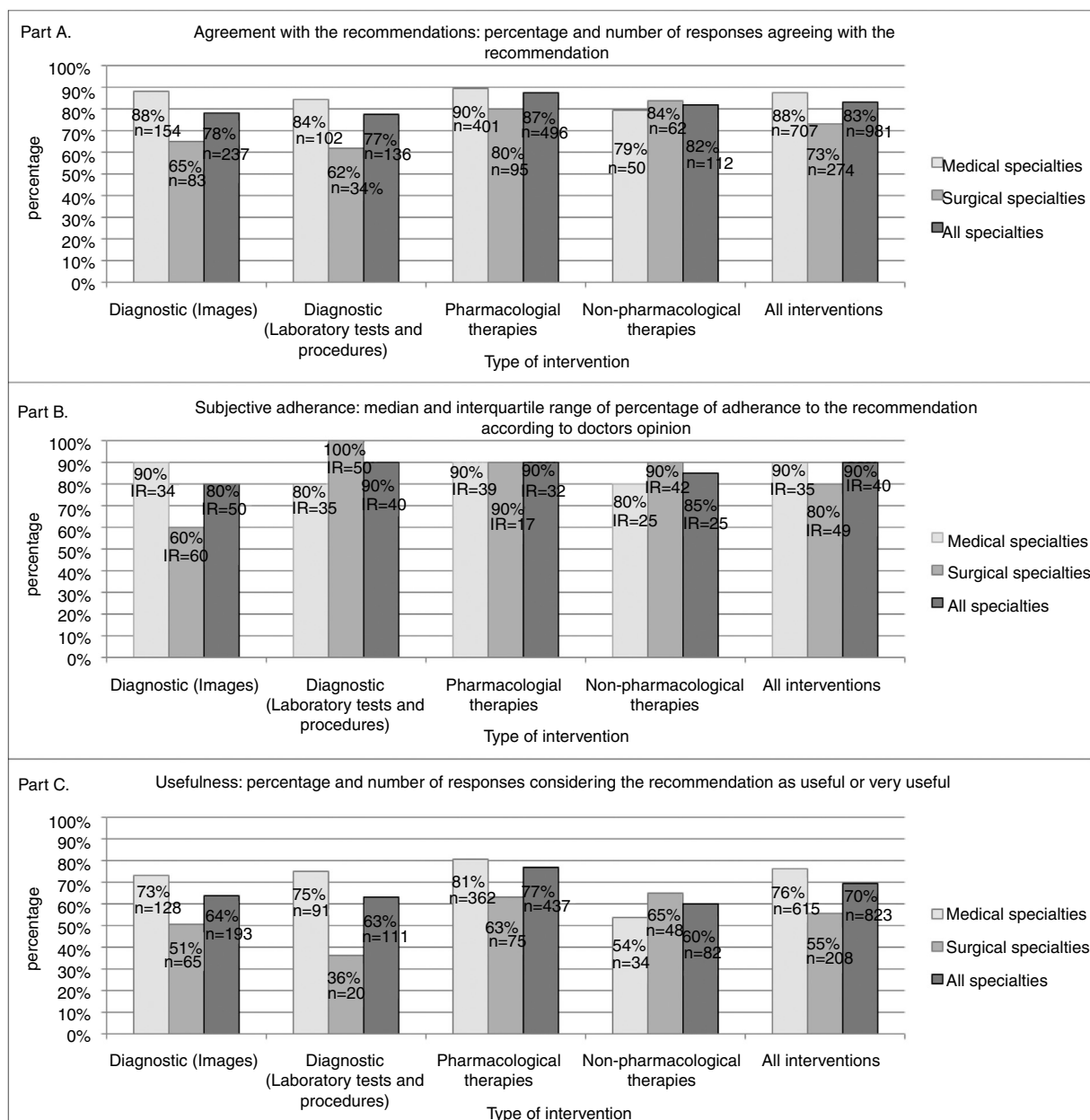
### Survey

From 2475 recommendations and appraisals to reduce low-value practices available in DianaHealth.com, we included 134 recommendations applicable interventions available in our hospital: 65 (49%) on diagnostic tests, 53 (40%) on pharmacological therapies and 16 (12%) on non-pharmacological therapies, including surgery and physical therapy. The recommendations, specialty, type of intervention, and source are shown in [Table II in the online Appendix](#).

A total of 169 doctors from 25 specialties responded the survey. They gave their opinion on 127 of the 134 recommendations (total of responses = 1183). Response rate by specialty ranged from 7% to 100% ([Figure I in the online Appendix](#)), being 28% and 18% in medical and surgical specialties respectively.

#### 1) Agreement

[Figure 1](#) A shows aggregated results of doctors' agreement by specialty and type of intervention. The proportion of responses where doctors agreed with a recommendation was over 70% in all type of recommendations, except in those on diagnostic tests in the group of surgical specialties. For example, one out of 11 urologists (agreement of 9%) agreed on a recommendation about prostate biopsy for histological confirmation if clinical suspicion of



**Figure 1.** Agreement (part A), subjective adherence (part B), and usefulness (part C) of recommendations by type of specialty and type of intervention.

prostate cancer is high (results of individual recommendations are shown in [Table III in the online Appendix](#)).

In 42 (33%) recommendations, at least one doctor did not agree with the recommendation. Reasons of disagreement were: new evidence arose contradicting this recommendation (9 out of 66 responses = 13%); recommendation did not apply in the hospital setting (12%); and recommendation was not feasible in the hospital setting (5%). Other reasons were explained in 70% (n = 46) of cases; they were related mainly to the use of a test to orientate the treatment and concerns about missing the right diagnosis.

## 2) Subjective adherence

[Figure 1 B](#) shows aggregated results of subjective adherence. The median percentage of subjective adherence was over 70% in all

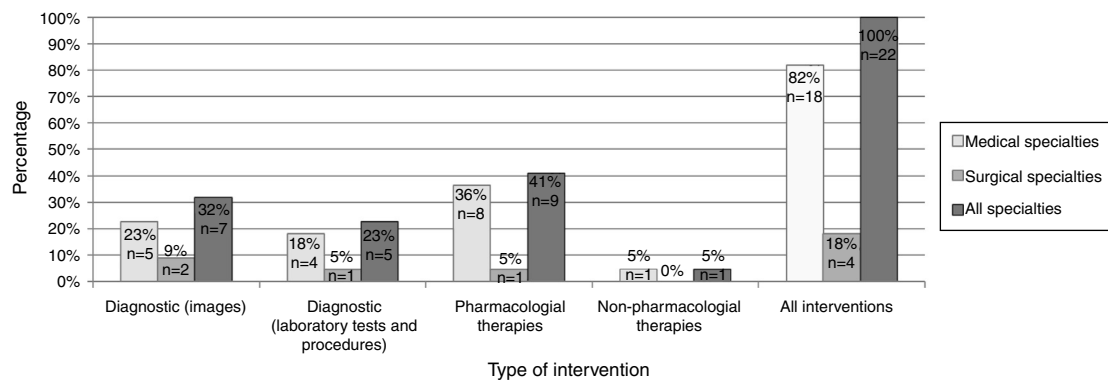
type of recommendations, except in those on diagnostic images in the group of surgical specialties.

## 3) Usefulness of recommendations

[Figure 1 C](#) shows aggregated results of usefulness. In total, in 70% of responses, participants considered the recommendations as useful or very useful. However, it was under 70% in all type of interventions in the surgical specialties. For example, two out of 14 specialists considered a recommendation advising not to use injectable drugs locally for nonspecific low back pain as useful or very useful (usefulness: 14%).

## 4) Low-value practices possibly present in the hospital

Practices from 22 recommendations had an agreement of 70% or more and subjective adherence under 70%; they represent 16%



**Figure 2.** Composite outcome: low-value practices possibly present in the hospital by type of specialty and type of intervention.

of the 134 recommendations. The distribution of these practices by specialty and type of intervention is shown in the [Figure 2](#). In 14 out of the 22 (64%) recommendations usefulness was 70% or more.

#### Focus group

Eight professionals participated in the group of medical specialties and seven in the surgical group. Five doctors could not attend the session. The composition of each group is described in [Table IV in the online Appendix](#).

#### 1) Low-value practices possibly present in the hospital

Participants gave seven examples of low-value practices present in the hospital that are summarised in [Table 2](#).

#### 2) Barriers for reducing low-value practices

Most of the quotations were about barriers. Several topics were about individuals (micro level) and interactions between professionals and the organisation (meso level). At the micro level, the most common barrier was related to the category of defensive medicine ([Table 3](#)): “. . .in my case, is better to have one test more than one test missing. Because, if you miss something that may have dramatic consequences, for instance an undetected recurrence. So, you ended up asking for that test. Even though you know. . . you are 95% sure you will not find anything bad”.

Regarding scientific evidence, participants considered evidence-based resources excessive and sometimes outdated and even contradictory, leading to a low confidence and low adherence to clinical recommendations. Patients’ literacy and knowledge was considered as a barrier when expert patients demand specific tests that doctors may consider of low-value in a given context.

At the meso level, lack leadership, lack of interaction between professionals and low uniformity in doctors’ activities were perceived as important barriers; for instance: duplicity in diagnostic tests between departments during follow-up, or criteria variability when ordering diagnostic tests or prescribing treatments. Duplicity was classified as a barrier at the meso level because most of the cases it is related to lack of coordination at an institutional level; however, there are duplicities that may be related to professionals’ misuse of tests, for instance when tests are made unnecessarily often, e.g. the measurement of thyroid-stimulating hormone before 6 weeks after modifying the dose, or taking daily sampling in critical patients (that may induce anaemia in elderly).

When comparing between medical and surgical groups, medical specialties mentioned topics that did not appear in the surgical group, for instance the management of uncertainty or excess of

information (infocination). On the other hand, surgical specialties expressed concerns about legal support from the institution that were not mentioned in the medical specialties’ group ([Table 3](#)).

#### 3) Facilitators for reducing low-value practices

All the facilitators suggested by the participants were related to the meso-level barriers. Discussion was mostly about management and leadership where teamwork was considered as a facilitator: “. . .You will always find 20% of people that will not agree with you. teamwork is essential. because if one team member starts to turn the wheel, and another team member does the same, after a while the wheel will turn automatically”. See more examples of verbatim in [Tables V and VI in the online Appendix](#). Some verbatim were specific improvement proposals that may reduce low-value practices ([Table 4](#)).

## Discussion

#### Key findings in relation to previous literature

The aims of this study were to explore healthcare professionals’ opinions about low-value practices, identify practices of these kind possibly present in the hospital and barriers and facilitators to reduce them.

Specialists showed an acceptable agreement with 134 recommendations aimed to reduce low-value practices (83%), and in most responses the recommendations were considered useful or very useful (70%). Recommendations from Choosing Wisely campaigns and similar seem to be good at identifying low-value practices, as concluded by other authors.<sup>15</sup> According to our results, local campaigns such as *Esencial*<sup>13</sup> and *Commitment to quality of the Spanish scientific societies*<sup>14</sup> may be also good.

Agreement in general, was lower in surgical specialties than in medical specialties, reflecting different perceptions of low-value care of professionals according to their specialty, as reported in *Colla et al.*<sup>15</sup> in the primary care setting. There was also a smaller proportion of surgeons considering useful or very useful the recommendations on low-value practices (55% versus 76%). Reasons why a given recommendation to reduce a low-value practices is considered useless may varied: is considered incapable of producing any change in clinical practice; it refers to uncommon tests or treatments; the low value of the practice is too obvious to be reinforced through a recommendation. These reasons should be explored in future studies.

From the 134 recommendations analysed in the survey, 22 (16%) were about practices possibly present in the hospital according to doctors’ opinion. In the focus groups we identified seven more. These numbers may seem small, and the amount of low-value

**Table 2**  
Low-value practices possibly present in the hospital.<sup>a</sup>

		Agreement (%)	Sub. Adherence (%)	Usefulness (%)
<i>Identified in the survey</i>				
1	Long-term treatment with bisphosphonates in postmenopausal women with low risk of fractures	100	20	NR
2	Screening and treatment of certain patients with asymptomatic bacteriuria	100	60	100
3	Prescribing PPI as gastric protection in patients without risk factors for gastrointestinal complications	100	50	79
4	Thyroid ultrasound in patients with subclinical hypothyroidism	100	60	67
5	Routine use of antibiotics to treat exacerbations in COPD without severity and a single Antonhisen criteria	100	60	80
6	Repeating imaging studies (MRI and/or CT) in migraine or tension headache without changes in other tests	79	68	68
7	ECG and cardiac testing images in people without symptoms, comorbidities or significant cardiovascular risk	86	50	64
8	Intraoperative pathological diagnosis in cases of particular complexity, without consulting a pathologist	100	35	100
9	Antidepressants in patients with mild major depressive (except history of moderate/severe depression)	91	50	82
10	Keep deep levels of sedation in critically ill patients without a specific indication	100	55	80
11	Preoperative chest X-ray in low-risk patients under 40 years (ASA I or II)	100	45	79
12	Laboratory testing in patients ASA I and II, prior to a low-risk surgery with minimal blood loss estimated	70	5	20
13	Screening of thyroid disease in hospitalized patients	100	60	67
14	Fine-needle aspiration in lymphadenopathy in which a lymphoid origin neoplasm is suspected	100	60	100
15	Continue empirical antibiotic initiated for a severe infection, without assessing relevance and de-escalation	100	55	94
16	Do blood tests routinely without specific clinical indications	85	60	77
17	Routine prescription of long half-life benzodiazepines for treating chronic insomnia as first choice in elderly	96	65	88
18	Skull X-Ray routinely in head trauma (except non-accidental brain damage confirmed/suspected)	100	50	57
19	Abdominal X-Ray in acute abdominal pain (except obstruction/perforation are suspected)	100	30	75
20	Doing a pelvic X-Ray in trauma patients if a full body CT is planned	100	30	100
21	Using antipsychotics as first choice to treat behavioural and psychological symptoms of dementia	73	65	45
22	Benzodiazepines in old people with acute onset of behavioural/cognitive changes and risk of delirium	100	60	100
<i>Identified in the focus groups</i>				
1	Routine use of tumour markers in cancer monitoring			
2	Redundant follow-up of a patient, from two or three different specialties			
3	Routine use of stress tests in patients with stable coronary disease			
4	Routine use of coagulation test before minor surgery			
5	Overuse of ointments and dressing in wounds care			
6	Long fasting before surgery			
7	Routine chest X-Ray after thoracic surgery			

ASA: American Society of Anaesthesiologists' classification; COPD: chronic obstructive pulmonary disease; CT: computed tomography scan; ECG: electrocardiogram; MRI: magnetic resonance imaging; NA: No response; PPI: proton pump inhibitors.

<sup>a</sup> See the [online Appendix](#) to read the full text of the recommendation supporting the low-value practice.

practices that are really present in the hospital may be more or less than this, however, we consider them a good point to start working to reduce them.

Regarding barriers to reduce low-value care, defensive medicine was identified as an important barrier perceived by professionals to reduce low-value practices, especially in the medical specialties. Other studies have identified this as a factor for low-value practices.<sup>16,20</sup> The origin of this barrier have been associated with doctor-patient communication.<sup>26</sup> Dialog between doctors and patients is probably becoming more complex due to increasing patients' literacy and knowledge. Furthermore, expert patients' demands for tests that doctors may consider of low-value suggest a paradox: while it is a low-value practices, it may contribute to building trust between professionals and patients. Talking about low-value practices is perceived as difficult; for

instance, Brandt et al.<sup>27</sup> found that, even though 91% of doctors would choose high-value care; in almost all cases they would not include the concept of value in their conversations with patients. However, emerging evidence shows that patients seem ready to de-adopt low-value practices.<sup>17</sup> Provision of education to patients can help improve knowledge around unnecessary care.

Scepticism due to excessive and contradictory scientific evidence was another important barrier. Even though evidence of good quality is fundamental, Grover et al.<sup>18</sup> found that greater knowledge of guidelines to reduce low-value practices is associated with greater cost-consciousness; however, it is not associated with less use of low-value interventions. This should make us aware that knowledge is not enough to reduce low-value care, and that other resources are needed.<sup>28</sup>

**Table 3**  
Distribution of verbatim quotations about barriers to reduce low-value practices by type of specialty. Coding was done based on topics, categories and levels.

Level	Category	Topic	M	S
Defensive medicine		Self-protection		
		Previous bad experiences		
		Management of uncertainty		
Scientific evidence		Scepticism due to contradictory scientific evidence		
		Routine and resistance to change		
Micro	Attitudes	Corporatism		
		Lack of continuing education		
Education		Lack of continuing education		
		Expert patient		
Patients' literacy/knowledge		Patients' expectations		
		Lack of leadership		
Leadership in the department		Lack of interaction between health professionals		
		Low uniformity in doctors activities		
		Lack of cohesion between professionals		
Meso	Leadership in the hospital	Little legal support from the institution		
		Organizational inertia		
		Lack of mission and/or strategy		
Information		Economic incentives / penalties		
		Lack of budget in the hospital to reduce low-value care		
Information		Infocation		
		Lack of information system's tools		
Macro	Healthcare provision	Workload		
		Little time for consultation		
		Low technology availability		
		Low equipment accessibility		
Health system		Lack of coordination between institutions		
		Lack of legislation/policies on low-value practices		
External factors		Differences in guidelines between regions		
		Media and social networks		
External factors		Political context (e.g. Spanish financial crisis)		

M: medical specialties; S: surgical specialties.

Facilitators included teamwork in order to defeat resistance to change from some individuals; more consensus, instead of top-down instructions and better information flow. Interventions aimed to reduce low-value should be multicomponent,<sup>29</sup> involving both patient and clinician roles, as well as bottom-up and top-down interventions. We obtained fewer verbatim quotations about facilitators, in comparison with the number of quotations about barriers; this was because both groups spent less time discussing this section.

Differences between specialties found in the survey might be explained either by the recommendations selected for the survey, or by a different perception of low-value care among doctors from surgical specialties. However, differences were also found in the focus groups, reinforcing the second hypothesis. In the focus groups, while surgical specialties remarked legal support, medical specialties showed more concern about contradictory evidence and management of uncertainty. Legal concerns are not a surprise considering that lawsuits have been traditionally more common in surgical than in medical specialties.

*Strengths and weaknesses of this study*

The main limitation of our study is a low representativeness in some specialties where the response rate was low. Probably those responding to the survey are “early adopters” or the most conscious about low-value care. However, most of our findings are consistent with other studies,<sup>15,18,19,27</sup> even in studies

**Table 4**  
Distribution of verbatim quotations about facilitators to reduce low-value practices by type of specialty. Coding was done based on topics, categories and levels.

Level*	Category	Topic	M	S
Supervision of team tasks by the head of department		Supervision of team tasks by the head of department		
		Team-work and snow-ball effect to solve resistance to change		
		Consensus or negotiation when implementing changes in a given department, more than vertical structures with a top-down approach		
Meso	Management and leadership	Keep new strategies for a long term		
		Reduce staff turn-over		
Improve processes		Delegating some medical tasks to nurses; for example, collecting clinical information		
		Surveillance of interactions between professionals from different departments and a better coordination between services		
		Improving of availability of internal healthcare statistics, even at department's level		
Information flow		Ensure the quality, access and dissemination of recommendations from protocols and clinical practice guidelines		
		Use of campaigns, promoting a single key message on clinical practice, as a way to reduce variability		
Improve proposals	Information flow	Improving of corporate e-mail messaging		
		Mail lists inside departments to reduce variability in clinical practice		
Alarms in the information system in case of duplicities in diagnostic tests petitions; especially among different departments		Alarms in the information system in case of duplicities in diagnostic tests petitions; especially among different departments		

M: medical specialties; S: surgical specialties.  
\*We obtained no verbatim quotations related to the micro, macro levels or external factors.

M: medical specialties; S: surgical specialties.  
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assessing a different set of recommendations from the same or other initiatives. Strengths include the mixed methodology using quantitative and qualitative methods that gave us complementary views on the low-value practices issue. Furthermore, as far as we know this is the first study comparing medical and surgical specialties, and assessing agreement, adherence and usefulness for individual recommendations in the hospital setting. Several studies have assessed doctors' perspectives either about the concept of low-value care in general,<sup>17–20,26–29</sup> or focussing on recommendations on only one specialty<sup>15,18,19,21,27,30</sup> and most of them in the primary care setting.<sup>15–19</sup> Besides, our methodology led us to identify potential low-value practices present in the hospital.

*Implications for clinicians and policymakers*

This work shows caregivers, healthcare managers, policy-makers, and academics key elements for developing interventions to reduce low-value care. The survey led us to identify 22 potential low-value practices in our hospital, and the focus groups seven more, as well as the main barriers and facilitators to reduce low-value care; highlighting that interventions to reduce low-value practices should facilitate decision-making and doctors' and patients' confidence in medical decisions. This methodology may be applied by other hospitals and medical centres in order to identify low-value practices, barriers and facilitators in their own settings.

Based on the results of our study, a new commission was created in our hospital to address low-value practices, including a mailbox to facilitate their reporting and a multidisciplinary team to work in the development of strategies to reduce them.<sup>31</sup>

### Recommendations for further research

Future research should focus on the development and assessment of strategies to facilitate doctor-patient communication specifically related to low-value practices. These tools should take into possible differences between medical and surgical specialties, and also, differences between diagnostic and therapeutic interventions.

### Conclusions

High agreement to recommendations to reduce low-value practices and high perception of usefulness probably reflect great awareness of low-value care in the hospital setting. Future interventions to reduce low-value care should be designed to foster confidence in decision-making process between professionals and patients and teamwork. These interventions should take into account different needs and perceptions found between medical and surgical specialties. Surveys and focus groups applied locally to know health professionals' opinions may contribute to identify low-value practices locally in the hospital.

#### What is known about the topic?

Low-value care includes practices with little or no clinical benefit that may harm patients, and lead to a waste of resources. Interventions of this kind threaten patients' safety and the quality and sustainability of health systems. Interventions to reduce them are needed.

#### What does this study add to the literature?

The survey led us to identify 22 low-value clinical practices possibly present in the hospital, and the focus groups seven more, as well as the main barriers and facilitators related to low-value practices in the medical and surgical fields. Interventions to reduce these practices should include mechanisms to facilitate decision-making and doctors' and patients' confidence in medical decisions.

### Editor in charge

Clara Bermúdez-Tamayo.

### Transparency declaration

The corresponding author on behalf of the other authors guarantee the accuracy, transparency and honesty of the data and information contained in the study, that no relevant information has been omitted and that all discrepancies between authors have been adequately resolved and described.

### Authorship contributions

D. Osorio, S. Romea-Lecumberri, M. Solans-Domenech and L. Arroyo-Moliner contributed to development of the study methods. D. Osorio, S. Romea-Lecumberri, M. Solans-Domenech and L. Arroyo-Moliner directed and managed implementation of the study. D. Osorio, M. Solans-Domenech and L. Arroyo-Moliner provided data collection and management. D. Osorio, S. Romea-Lecumberri, A. Ribera, M. Ballesteros, M. Solans-Domenech and L. Arroyo-Moliner led analysis and interpretation of the

findings reported here. D. Osorio and L. Arroyo-Moliner wrote the manuscript, with contributions from S. Romea-Lecumberri, A. Ribera, M. Ballesteros and M. Solans-Domenech. All authors read and approved the final submission.

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### Conflicts of interest

None.

### Appendix A. Supplementary data

Supplementary data associated with this article can be found, in the online version, at doi:10.1016/j.gaceta.2018.11.007.

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